



Olivia Hale

REMOTE HIGH TICKET CLOSER

PROFILE

MBA graduate and She Sells-trained sales professional with a background in psychology and a genuine interest in what drives people to make decisions. I bring experience in customer-facing communication, leadership, and relationship building. I am particularly interested in guiding people towards decisions that align with their goals in personal and professional development.

SKILLS

- Question-Based Selling
- Objection Handling
- Rapport Building
- Virtual Sales Communication
- Zoom & Google Workspace

EDUCATIONAL HISTORY

State University of New York at Oswego

Masters in Business Administration | May 2026

Bachelors in Psychology | May 2026

- GPA: 3.95
- Outstanding Graduate Student Award
- Women In Business Club

She Sells Academy

Certified Remote High Ticket Closer | August 2026

WORK EXPERIENCE

Hart Agency - Premiere Promotional Marketing Agency

Consumer Educator | June 2025 - Present

- Increased product awareness and sales through open communication
- Maintained accurate sales data to support campaign evaluations

State University of New York at Oswego

Graduate Assistant for Operations and Professional Development | Aug 2025 - May 2026

- Recruited, interviewed, and trained staff, strengthening my ability to assess needs and communicate effectively